

SecureDocs, Inc. Names Casey Roberts as Vice President of Sales

Casey Roberts, the new Vice President of Sales at SecureDocs, Inc., brings 25 years of sales leadership and expertise to the software company.

SANTA BARBARA, Calif. (PRWEB) June 06, 2018 -- SecureDocs, Inc. this morning announced that Mr. Casey Roberts has been named Vice President of Sales. Roberts' new role places him responsible for overseeing the growth of the SecureDocs, Inc. account management team, ensuring that prospective customers have a tremendous experience from their first point of contact, through the evaluation process, and as a customer.

"The whole team at SecureDocs is excited to have Casey on board," according to SecureDocs Inc. CEO Will Reynolds. "Not only due to his valuable experience with a number of successful and fast-growing software companies but also because he's a great fit with the company ethos of focusing on customer success. We are consistently striving to ensure that our customers are a great fit for our software, and achieve this by having non-commission account managers, never 'over-selling' what we have to offer and spending the time to ensure our products meet our customer's needs. This approach plays to Casey's strengths and will help to ensure that we continue down a successful path as the company grows."

With former sales leadership responsibilities at companies like Citrix, New Relic, and most recently Classy, Roberts brings 25 years of expertise to his new role. His extensive experience developing sales teams to deliver SaaS solutions to high growth markets is destined to aid in the growth, development, and success of SecureDocs and help the company ascend to new heights.

Roberts' leadership style and customer-centric approach to the sales process will undoubtedly lend itself to support SecureDocs' existing commitment to providing outstanding service and support to all individuals evaluating, implementing, and using the various solutions under the SecureDocs, Inc. umbrella; SecureDocs Virtual Data Room, ContractWorks Contract Management Software, or the most recent addition to the family of products NDAWorks which is used to manage non-disclosure agreements. Current and future customers should expect continued stellar service from the account management team under Robert's direction.

About SecureDocs. Inc.:

Located in Santa Barbara, California the team at SecureDocs, Inc. is dedicated to building software solutions that are highly secure, easily adopted, and affordable for any type or size of business. With a long history in the SaaS space the founding team at SecureDocs has successfully created and launched number of other solutions including; GoToWebinar, GoToMeeting, GoTOMyPc, Appfolio, and RightScale. Currently the company offers three different business solutions; SecureDocsVirtual Data Room, ContractWorks Contract Management Software, and NDAWorks used to manage non-disclosure agreements. The SecureDocs, Inc. family of software solutions are used by clients across the world in over 55 countries.



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